



Arizona Funeral, Cemetery and Cremation Association

BOARD MEETING

St. Francis Cemetery • Phoenix, AZ

Thursday, November 10, 2016

MINUTES

In attendance:

Board

Hillary Adair, President
Mike Darus, Vice President
Steve Palmer, Treasurer
David Walker
Amie Gazda
Joseph Lange
Russell Persinger
Liz Zeig
Steve Handley

Absent

David Long, Secretary
Paul Neville
Butch Hampton
Greg Coury
Donna Backhaus

Staff

Heather Long, Executive Director

Guests

Jim Ahearne

1. Call to Order

Meeting called to order at 10:50 AM by President Hillary Adair.

2. Jim Ahearne – Indigent Burial

Jim is asking the Association for assistance in passing legislation that will allow a County to choose to bury or cremate any indigents that they receive. Currently they cannot cremate legally. It is very expensive for our counties to continue to bury, and they are running out of space at county cemeteries.

A motion to present this situation to John Mangum and find out what would be involved was made by Steve Palmer, seconded by Joseph Lange. The motion passed unanimously.

3. Business/Action Items

a. Investment Account and Business Banking

The AFCCA is interested in moving our investment accounts to a smaller, boutique firm in order to get the attention to our account that we would like as well as an increase in our portfolio. Russell Persinger has a connection with Whitrock Financial Group and would like to invite them to present at the January meeting.

The board is also interested in looking into a new bank for our checking and savings, due to recent issues that we ran into with Chase Bank. Steve Handley is willing to talk to Midfirst bank. A decision will be made before end of fiscal year.

b. Maintenance Seminar – Topics and Speakers

We began looking into topics for the upcoming Maintenance Seminar in February. A few ideas were:

Gang Burials and situations that could arise – Joe Lange offered one of his managers to speak from Catholic Cemeteries.

Safety Precautions - Police Officer come in and present
Emergency Situation Plan

4. Reports

a. President's Report

Hillary attended the NFDA International Convention and Expo in Philadelphia and had a wonderful time.

b. Secretary/ Treasurer Report

A motion was made to accept the September 8 meeting minutes by Steve Palmer, seconded by Amie Gazda. The motion passed unanimously.

A motion was made to accept the treasurer report as of October 31, 2016 by Hillary Adair, seconded by Russ Persinger. The motion passed unanimously.

c. Executive Director Report

As part of our membership perks, Heather would like to offer quarterly webinars free for members that can work towards CEUs each year. She has already found a few vendors who are interested in presenting and will begin working towards setting those up.

d. Legislative Updates

No updates

e. National Updates (NFDA/ICCFA/CANA)

NFDA - FTC is cracking down on price list presentation when meeting with families. The rules are stricter, though not clear and the fines are higher. The board should look into having a presentation at the convention on this topic

ICCFA – Wide World of Sales will be held in Phoenix this coming January. The board also felt it would be beneficial to have a representative from Arizona attend the National Convention and Expo in April.

A motion to send Hillary Adair to Nashville was made by Steve Palmer, seconded by Russ Persinger. The motion passed unanimously.

f. Supplier Rep Update

Vault Association – OSHA has passed a new rule that requires engineering controls to keep workers from breathing silica dust. Could affect the production and costs of burial vaults.

g. Foundation for Children Update

We are ready to go for the Mystery Box Fundraiser at the Fall Social. We had multiple donors and so we were able to fill all 50 boxes with gift cards ranging from \$10-\$100. The Foundation also had three grand prizes donated: Samsung Tablet, Nest Home System and Sony PS4.

The Foundation for Children will be hosting a Pancakes with Santa on December 3. Tickets are \$7 for Children and \$10 for Adults.

Don't forget to bookmark Amazon Smile in your browser when you shop on Amazon so that it benefits the Foundation. So far, we have earned \$15.15 in donations.

Jim Click Tickets must be in by December 3rd.

h. Education Committee

Nothing to report

5. Adjourn

Motion to adjourn the meeting at 12:19pm made by Hillary Adair. Seconded by Russ Persinger. Motion carried unanimously.

The next full board meeting will be Thursday, January 5, 2016 at 10:30 AM, to be held at St. Francis Cemetery unless otherwise noted.